### Town of Dunstable Annual Town Meeting

Advisory board discussion of the FY06 budget
May 9, 2005

### Revenue Summary

Free cash is once again a significant issue in our budget

### FY06 Revenue Sources

| Base  | 4,395,844 |
|---|-----------|
| Add 2.5%  | 109,896   |
| Override  | 0         |
| New Property                                      | 125,000   |
| Subtotal  | 4,630,740 |
| Debt Exclusion (Town)                             | 372,632   |
| Debt Exclusion (GDRSD)                            | 680,204   |
| State Aid   | 256,994   |
| Local Receipts (est)                              | 638,303   |
| Water Income                                      | 52,730    |
| financing for Fire Truck & Equipment              | 300,000   |
| Free cash used against the tax rate               | 144,532   |
| Transfer from Stabilization for capital equipment | 35,000    |
| 文(g) (2) (g) (g) (g) (g) (g) (g) (g) (g) (g) (g   | ストスクルイス   |
| ELIZE SKIZING TOTAL                               | 7,111,136 |

### Free Cash Roll Forward

|  | Certified Free Cash 7/1/05 | \$429,587             |
|--|----------------------------|-----------------------|
| FY05 uses of free cash:<br>STM - Water Dept.                       |                            | 250,000               |
| Free Cash after STM in Fall  |                            | 179,587               |
| FY05 uses of free cash:  |                            |                       |
| free cash to offset the snow deficit Cash used to offset tax rate: |                            | (35,055)<br>(144,532) |
| NET FREE CASH AVAILABLE  |                            | \$0                   |
|  |                            |                       |

#### Transfers to offset snow deficit

| Acct #   | Title   | Amount  |  |
|--|---|---|--|
| 175-007 Master plant<br>195-005 Town Report<br>199-005 Engineer<br>210-001 Police Wage<br>210-005 Police Expert<br>210-006 Police Cruis<br>210-007 Police Radio<br>211-000 Police Station<br>300-001 GDRSD<br>422-002 HWY PT W<br>422-006 HWY Maint<br>422-011 HWY Line F<br>433-000 Transfer Station<br>541-005 COA BUS<br>752-000 INT on Temport | rts es nses er Exp on Expense ages enance Painting ation p Loan | 2,348<br>350<br>10,000<br>10,000<br>2,000<br>2,000<br>1,000<br>1,500<br>23,814<br>7,000<br>4,200<br>2,152<br>10,000<br>10,000<br>10,000<br>35,055 | Note: These amounts will not be available for use in next year's free cash |
| Total  |   | 131,419   |  |

# Summary: Implications of FY05 revenue budget

- It is highly unlikely that free cash will be available in future years at historical levels.
  - We have increased local receipts from \$470,000 to \$638,000 to cover current year growth.
    - Municipal salaries have had to grow by more than \$60,000 to cover increased hours and get staff paid at roughly market rates.
    - We potentially will need to use roughly \$65,000 in free cash at a STM in the fall to fund the revenue shortfall in the current budget (to be discussed in subsequent slide).
  - We have "swept" current year surplus accounts to cover current year snow deficits. These accounts will not roll into FY06 free cash balances.

### Expense trends

# Expense summary: Selected categories

| <b>Expense Category</b> | Voted       | %      | Voted       | %      | Recommended | %      | 3 yr rate |
|-------------------------|-------------|--------|-------------|--------|-------------|--------|-----------|
|                         | FY04        | Budget | FY05        | Budget | FY06        | Budget | of growth |
| General Government      | 313,531     | 5.28%  | 393,951     | 6.12%  | 417,985     | 6.49%  | 33.32%    |
| Public Safety           | 687,762     | 11.59% | 757,455     | 11.76% | 785,370     | 12.19% | 14.19%    |
| GDRSD Operating         | 2,949,400   | 49.69% | 3,230,999   | 50.15% | 3,508,815   | 54.47% | 18.97%    |
| Public Works            | 335,473     | 5.65%  | 379,584     | 5.89%  | 403,947     | 6.27%  | 20.41%    |
| Total Line Items        | \$5,935,924 |        | \$6,442,279 |        | \$6,799,065 |        |           |

- **■** General Government growth is driven largely by increased funding for conservation and contingent legal expense
- Public Safety increases are driven primarily by police department expense growth (cruiser lease, joining NEMLEC, training, etc.)
- Public works expenses growth is largely attributed largely to increased snow removal funding.

### Allocation of new revenues

|                                     |             | projected as of                |           |
|-------------------------------------|-------------|--------------------------------|-----------|
|                                     |             | 2/28/2005                      | New       |
|                                     | 6/30/2005   | 6/30/2006                      | Revenues  |
| Base                                | 4,150,724   | 4,395,844                      |           |
| Add 2.5%                            | 103,768     | 109,896                        | 109,896   |
| Override                            |             | 0                              |           |
| New Property                        | 125,000     | 140,000                        | 140,000   |
| Subtotal                            | 4,379,492   | 4,645,740                      |           |
| Debt Exclusion (Town)               | 372,632     | 372,632                        |           |
| Debt Exclusion (GDRSD)              | 665,675     | 709,150                        |           |
| State Aid                           | 218,988     | 256,994                        | 38,006    |
| Local Receipts (est)                | 470,000     | 557,000                        | 87,000    |
| Water Income                        | 52,600      | 52,730                         |           |
| Free Cash in lieu of OR             |             |                                |           |
| Free cash used against the tax rate | 342,195     | 0                              |           |
| Free cash used to fund articles     | 7,500       | 0                              |           |
|                                     |             |                                |           |
| Total Revenues                      | 6,509,082   | 6,594,246                      | \$374,902 |
|                                     |             | 为之一人生                          |           |
| Total New Revenues to GDRSD f       | or FY 2006  | 61%                            | 228,690   |
| Total New Revenues for Munic        | ipal Budget |                                | 146,212   |
| Total Nev                           | v Revenues  |                                | \$374,902 |
|                                     |             | AND THE PROPERTY OF THE PARTY. |           |

# Assessment increase requested by GDRSD – 2 to 3 weeks ago

#### Total Assessment for GDRSD for FY 2006 Per Dunstable FINCOM

| Groton Dunstable Assessment Total 06-30-2005 | 3,909,484 |
|--|-----------|
| Total New Revenues to GDRSD for FY 2006      | 228,690   |
| Total Assessment to GDRSD for FY 2006        | 4,138,174 |

#### Total Assessment for GDRSD for FY 2006 Per GDRSD

| Groton Dunstable Assessment Total 06-30-2005 | 3,909,484  |
|--|------------|
| total Increase in Assessment                 | 293,470    |
|  | 4,202,954  |
|  | (\$64 780) |

### Appendix

#### Historical uses of free cash

| Free Cash: Uses W    | orksheet  |              |           |           |           |          |
|----------------------|-----------|--------------|-----------|-----------|-----------|----------|
|                      | 11/41     |              |           |           |           | 5 year   |
| K-VI-VIX             | 2001      | 2002         | 2003      | 2004      | 2005      | Averages |
| Prior year certified | \$578,242 | \$634,476    | \$502,126 | \$480,350 | \$429,587 | 524,956  |
| Use categories:      |           |              |           |           |           |          |
| Capital purchases    | 36,808    | 85,500       | 306,807   | 8,500     | 250,000   | 137,523  |
| Snow removal         | 72,041    | <b>国义</b> 示制 | 93,344    | 97,886    | 35,055    | 59,665   |
| Operating and other  | 125,331   | 84,560       | 2,231     | 65,000    | 少是/京/红    | 55,424   |
| Highway/Paving       | 120,000   | 107,500      |           | (大)///    | (5/1/2-5) | 45,500   |
| Stabilization        | 150,000   | いている         | 17/14/200 | アンティング    | 01721-15  | 30,000   |
| Conservation         | 50,000    | 50,000       | 1/2/25    | 40,000    | 17.71-12  | 28,000   |
| Offset tax rate      | 3-205     | 300,000      | 100,000   | 260,195   | 144,532   | 160,945  |
| Total uses:          | 554,180   | 627,560      | 502,382   | 471,581   | 429,587   | 517,058  |
| Year end balance     | \$ 24,062 | \$ 6,916     | \$ (256)  | \$ 8,769  | \$ -      | 28,187   |

#### Free cash historical sources: roll forward

| 700人之子,从以下,不是为此之一的人。一个人们                              | 1-1-1     | 2         | 25/11     | 1-1-17    |           | Projection: |
|---|-----------|-----------|-----------|-----------|-----------|-------------|
| Free Cash   | 2000      | 00 2001   | 2002      | 2003      | 2004      | 5 yr. Ave   |
| Free cash certified previous year                     | \$360,445 | \$578,242 | \$634,476 | \$502,126 | \$480,350 | 511,128     |
| Free cash calculation current year                    | 578,242   | 634,476   | 502,126   | 480,350   | 429,587   | 524,956     |
| Net change  | 217,797   | 56,234    | (132,350) | (21,776)  | (50,763)  | 13,828      |
| Identified free cash calculation:                     |           |           |           |           |           |             |
| Local receipts budgeted - excess (shortfall)          | \$259,512 | \$385,885 | \$323,741 | \$341,970 | \$191,837 | 300,589     |
| Revenue received not estimated                        | 18,345    | 23,688    | 19,694    | 16,725    | 1,643     | 16,019      |
| State cherry sheet budgeted - excess (shortfall)      | 27,521    | 64,585    | (25,647)  | (19,393)  | 2,163     | 9,846       |
| Add: Unencumbered/unexpended appropriations           | 100,670   | 104,129   | 91,075    | 148,198   | 141,998   | 117,214     |
| Add: Prior year free cash not appropriated            | 101,445   | 24,062    | 6,916     | Some In   | 8,939     | 28,272      |
| Add: Overlay surplus closed to fund balance           | 20,740    | 42,289    | 53,834    | 44,887    | 63,342    | 45,018      |
| Net change in tax receivables last year vs. this year | (11,988)  | (10,162)  | 32,513    | (48,453)  | 33,552    | (908)       |
| Other financing sources                               | 61,997    | 3/12/     | 1/-1      | (3,584)   | (13,887)  | 8,905       |
| Identified free cash                                  | \$578,242 | \$634,476 | \$502,126 | \$480,350 | \$429,587 | \$ 524,956  |

### Free cash: Estimated roll-forward

|                             | FY06      | FY07      | FY08      | FY09      |
|-----------------------------|-----------|-----------|-----------|-----------|
| Free Cash Rollforward:      |           |           |           |           |
| Estimated Free Cash at 7/1  | \$429,587 | \$161,340 | \$160,000 | \$160,000 |
| Free cash used              | 429,587   | 161,340   | 160,000   | 160,000   |
| Free cash added at year end | \$0       | \$160,000 | \$160,000 | \$160,000 |
| NET FREE CASH AVAILABLE     | \$0       | \$160,000 | \$160,000 | \$160,000 |
| Percent of total budget     | 0.00%     | 2.25%     | 2.12%     | 2.03%     |

## Stabilization: Estimated roll-forward

| 27/3/1/2/2/2/2/2/2/2/2/2/2/2/2/2/2/2/2/2/2 | FY06    | FY07    | FY08    | FY09    |
|--|---------|---------|---------|---------|
| Stabilization Rollforward:                 |         |         | FISITIO |         |
| Prior year end balance                     | 310,892 | 285,219 | 293,776 | 302,589 |
| Transfers to                               | 0       | 0       |         | 0       |
| Transfers out                              | 35,000  | 0       | 0       | 50,000  |
| Interest @ 3%                              | 9,327   | 8,557   | 8,813   | 9,078   |
| Ending balance                             | 285,219 | 293,776 | 302,589 | 261,667 |
| Percent of total budget                    | 4.01%   | 4.12%   | 4.01%   | 3.32%   |

### Appropriation impact on the FY05 tax rate

- **\$425,650** of expense = \$1.00 on tax rate
- **\$300,000** of expense = \$.71 on tax rate
- **\$200,000** of expense = \$.47 on tax rate
- **\$100,000** of expense = \$.23 on tax rate